

WOOD PRODUCTS MANUFACTURING COMPANY FOR SALE

- Business:** The Company, headquartered in the Northeast USA, is a well-respected established wood products manufacturing company servicing customers in the USA. It has a broad customer base with a substantial percentage representing recurring customers. It is also a national leader in a specific product category.
- Organization:** The Company has 18+ Full Time and Part Time employees.
- Facilities:** Office, Manufacturing, Kilns and storage facilities owned by the owners in a separate real estate company.
- Real Estate:** Included in the Sale

Financial Highlights:	<u>FY2020-2022</u>
Revenue Range	\$3.0 - \$3.5 million
Adjusted EBITDA Range (1)	\$ 400K - \$500K

(1) Earnings before interest, taxes, depreciation, amortization, extraordinary and owner-related expenses

HIGHLIGHTS:

- ✓ Excellent reputation in the market
- ✓ Large percentage of recurring business
- ✓ Penetration into wide market
- ✓ Business has a 30+ year history in the industry
- ✓ Dominant, defensible position in its target market.
- ✓ Strong growth potential
- ✓ Repeat business helps insulate Company from recession related downturns

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