



Annual Meeting

2019

GREAT NETWORKING OPPORTUNITIES

PLANT TOURS

ROLL CALL

MYSTERY EVENT

Agenda

WEDNESDAY, OCTOBER 16TH

8:00 AM - 12:00 PM	WPMA Board of Directors Meeting	Easy Street (North Tower)
10:00 AM - 12:30 PM	Registration	Ballroom Pre-Function (South Tower)
1:00 PM - 5:00 PM	WPMA Annual Membership Meeting	Ballroom (South Tower)
1:00 PM - 3:00 PM	Roll Call	Ballroom (South Tower)
3:00 PM - 3:15 PM	Refreshment Break	Ballroom (South Tower)
3:15 PM - 5:00 PM	David Harper, Advisory Alliance • Will the Talent War Ever End?	Ballroom (South Tower)
6:00 PM - 7:15 PM	Cocktail Reception	Peregrine Lawn (North Tower)
7:15 PM	Dinner Banquet	Ballroom (South Tower)

THURSDAY, OCTOBER 17TH

7:00 AM	Breakfast on Your Own
7:45 AM - 4:00 PM	Plant Tour - Buses depart from entrance with - Lunch hosted by Dirtt Environmental • Georgia Plant Authority • Dirtt Environmental • Gulfstream Aerospace
4:45 PM - 10:00 PM	Depart for "Mystery Night Event" - Buses depart from entrance

ALL TIMES SUBJECT TO CHANGE UP UNTIL THE EVENT

BUSINESS MEETING

Our WPMA business meeting will begin on Wednesday afternoon at 1:00 PM. Doug Cummings, Association President will share decisions that were made by the Board of Directors earlier that day at the WPMA Board of Directors meeting.

ROLL CALL

This session is jam packed with information. We ask everyone to please stand, introduce yourself and your company and briefly explain what your company does. We ask you to share the largest problem/challenge that your company faced this year and the solution implemented to eliminate this challenge. We will have a hand held microphone for your convenience. You will have a total of two (2) minutes to share. Many members have said time and time again that this part of the meeting is often worth the time and expense of attending. Let's make this a positive learning experience for all.

EDUCATIONAL / NETWORKING SESSIONS

We are fortunate to have David Harper, Managing Principal of the Advisory Alliance to work with us to put together a session that has been requested by so many members. David has worked with Laura Lee Brocade of Dirtt Environmental to not only put together a session that can benefit all members, but to also assemble a panel of "real live millennials" that will be available to share their feelings and answer your questions.

Will the War for Talent Ever End?

David has designed a session that will address issues raised by the members in our surveys:

- Having difficulty finding, hiring, and retaining quality employees?
- Wondering if times are truly different now?
- Learn the results and findings of the hiring/retention survey done with WPMA members.
- Take part in a discussion with fellow members and learn ways to succeed in these challenging times.
- Ask your questions to the panelists of "real live millennials."

WELCOME RECEPTION AND DINNER

Our Cocktail reception will begin at 6:00 pm in the Peregrine Lawn Area. Our dinner banquet will begin at 7:15pm in the Rooftop Ballroom (where business meeting was held).

PLANT TOURS

The bus for the plant tours will depart at 7:45 am SHARP from the main entrance in the hotel lobby. You MUST pick-up your headsets from WPMA staff prior to boarding the bus.

We respectfully request that there be absolutely no photography whatsoever on any of the plant tours. Some companies have proprietary processes that they do not want photographed. Due to their work with the government, we have been requested to leave our cell phones on the bus when we tour Gulfstream.

Port of Savannah

Is the second largest US container exporter, being only second to the Port of Los Angeles. The port averages 10,000 truck trips in and out of the facility per day. Due to the safety risk, we will not be allowed to exit the motor coach once our tour starts.

Dirtt Environmental

This is a very unique company. The company focuses on digital construction of public spaces at its best. Laura Lee is opening her facility and will share how they have been extremely successful in throwing out the "playbook" and going against everything we have been taught. This will be an extremely unique experience to interact with the employees that make things happen.

Gulfstream Aerospace

This aircraft manufacturer employees 13, 313 dedicated team members in Savannah. They have produced over 2,000 aircraft since 1958. We will have a special tour of a dedicated testing facility.

David Harper
is Managing
Principal of The
Advisory Alliance.



*He established **The Advisory Alliance** after spending more than 15 years consulting to the Fortune 50,*

100 and 500, as well as leading and growing entrepreneurial organizations. A skilled business executive with a proven record in both domestic and international markets, he has extensive consulting, advisory, and leadership experience, with expertise in business and operations management, as well as leadership development, executive coaching, and organizational change.

David has personally worked with clients on a variety of issues, including:

- 9- to 18-month Executive Coaching programs for high potential senior executives, developing Vice Presidents and above for their next-level role.

- Design and delivery of the flagship 4-day Leadership Development program for all District Managers of a #1 category U.S. national retailer (1,100+ stores; 22,000 employees) to foster better strategic thinking, improved customer service and experience, and increased in-store sales.

- Turnaround change for 26,000 employees of a Fortune 500 U.S. financial services corporation, developing a customer-focused culture in a climate that had undergone extensive rationalization.

Prior to establishing The Advisory Alliance, David served as Senior Vice President with Partners International, a privately held management consulting firm in Manhattan, serving the Fortune 500. Before being recruited to Partners, he led teams of consultants and independent specialists for multi-stream consulting engagements with The Forum Corporation, a global leader in leadership and management development serving the Fortune 500.

He is a Beta Gamma Sigma Medal recipient and graduate from Columbia University Graduate School of Business (MBA, Finance and Management), and holds a Bachelors of Business Administration as well as a BA in Psychology from Concordia University, Montreal, Canada

MYSTERY NIGHT

Your association staff have worked hard to arrange an enjoyable evening that we hope will give you a true flavor of what Savannah is famous for. We hope that you will enjoy this time with new and old friends. Dress is corporate casual. We will be outside for part of our event so please plan accordingly.

Our meeting will officially conclude when we return from the mystery night.

ATTIRE

Dress for the meeting is corporate casual. We recommend a light jacket or sweater as there is always the possibility of cool weather at this time of the year. Dress for the Mystery Night should be comfortable as we will be outside for part of the event.

ANNUAL AL BIBEAU MEMORIAL SCHOLARSHIP 50/50 RAFFLE

To honor Al's legacy, we continue to support the Fishing Academy, (www.thefishingacademy.org) which is a non-profit group in Massachusetts whose goal is to help make a positive impact on today's youth through saltwater fishing programs. Tickets are priced at a very reasonable rate of \$20 per ticket with half the money going to the scholarship fund and half going into the pool for the winning ticket. Tickets will be available for sale prior to and throughout the meeting. This is one program that you know the money will be put to good use. Please try to be as generous as possible.

This was very successful last year and we were able to send 4 children to camp. Our goal this year is to again provide at least four scholarships to deserving children. Remember, you can't win if you don't buy a ticket. You may go home as the lucky winner!

MEETING VOUCHER DRAWING

During our group dinner on Thursday evening, WPMA staff will conduct a drawing for a meeting voucher that can be applied towards a future meeting.

HEARTS

You will notice that some of the attendees are wearing hearts on their name badges. The heart represents those that are attending an association meeting for the first time. Please introduce yourself to these newcomers and make them feel welcomed. Research shows that if you are made to feel welcomed at your first meeting, you will return in the future.

A VERY SPECIAL THANK YOU

We wish to offer a special thank you to all of our sponsors and hosts of the plant tours who have graciously agreed to allow us to tour their facilities. We've got some spectacular tours planned, and without the help of these individuals we would not have these opportunities. We sincerely appreciate their generosity. We ask that you please acknowledge their gesture of good will by expressing your personal thank you. Please look for those wearing a ribbon on their name badge.

The association officers, directors and staff are pleased to be able to offer you a wonderful annual meeting. As always, we are interested in your ideas for future meetings, whether it's a suggestion for a future meeting location or ideas on the content of the meeting. Remember...this is your meeting and we want it to be worth you taking the time from your busy schedule to attend.



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