

Wood Products Manufacturers Association

This questionnaire is designed to gather basic information so that we can better understand the hardwood industry and its customer base. **Please print all information.**

COMPANY INFORMATION (HEADQUARTERS)

Company: _____

Address: _____

City/State/Postal Code: _____ Country: _____

Phone: _____ Fax: _____

Website: _____

Your Name: _____ Email: _____

A. Business Classification (Check all that apply)

- | | | | |
|---|---|--|---|
| <input type="checkbox"/> Sawmill | <input type="checkbox"/> Distribution Yard | <input type="checkbox"/> Direct Exporter | <input type="checkbox"/> Bank/TIMO/REIT |
| <input type="checkbox"/> Logging/Forestry Company | <input type="checkbox"/> Wholesaler | <input type="checkbox"/> Direct Importer | <input type="checkbox"/> Education |
| <input type="checkbox"/> Concentration Yard | <input type="checkbox"/> Wood Products Manufacturer | <input type="checkbox"/> Association | <input type="checkbox"/> Other |

B. Volume of Hardwood Lumber purchased/produced/sold if applicable

	Annual Purchase Volume	Annual Production Volume	Annual Sales Volume
Green Lumber	BF	BF	BF
Kiln-Dried Lumber	BF	BF	BF

C. Species of hardwood lumber your company buys or sells (Check all that apply)

- | | | | | | |
|---|--|--|---|---|--|
| <input type="checkbox"/> Alder | <input type="checkbox"/> Butternut | <input type="checkbox"/> Hackberry | <input type="checkbox"/> Eastern White Pine | <input type="checkbox"/> Andiroba | <input type="checkbox"/> Sapele |
| <input type="checkbox"/> Ash | <input type="checkbox"/> Eastern Red Cedar | <input type="checkbox"/> Hickory/Pecan | <input type="checkbox"/> Poplar (Tulipwood) | <input type="checkbox"/> European Beech | <input type="checkbox"/> Spanish Cedar |
| <input type="checkbox"/> Aspen | <input type="checkbox"/> Cherry | <input type="checkbox"/> Hard Maple | <input type="checkbox"/> Sassafras | <input type="checkbox"/> Baltic/Russian Birch | <input type="checkbox"/> Teak |
| <input type="checkbox"/> Basswood | <input type="checkbox"/> Cottonwood | <input type="checkbox"/> Soft Maple | <input type="checkbox"/> Sycamore | <input type="checkbox"/> Ipe | |
| <input type="checkbox"/> Beech | <input type="checkbox"/> Cypress | <input type="checkbox"/> Pacific Maple | <input type="checkbox"/> Walnut | <input type="checkbox"/> Jatoba | |
| <input type="checkbox"/> Birch (Yellow Birch) | <input type="checkbox"/> Elm | <input type="checkbox"/> Red Oak | <input type="checkbox"/> Willow | <input type="checkbox"/> African Mahogany | |
| <input type="checkbox"/> White Paper Birch | <input type="checkbox"/> Gum | <input type="checkbox"/> White Oak | | <input type="checkbox"/> Genuine Mahogany | |

D. Thicknesses Species of hardwood lumber your company buys or sells (Check all that apply)

- | | | | | |
|--------------------------------------|--------------------------------------|---------------------------------------|---------------------------------------|--|
| <input type="checkbox"/> 3/4 (19 mm) | <input type="checkbox"/> 4/4 (26 mm) | <input type="checkbox"/> 5/4 (32 mm) | <input type="checkbox"/> 6/4 (39 mm) | <input type="checkbox"/> 7/4 (45 mm) |
| <input type="checkbox"/> 8/4 (51 mm) | <input type="checkbox"/> 9/4 (58 mm) | <input type="checkbox"/> 10/4 (64 mm) | <input type="checkbox"/> 12/4 (77 mm) | <input type="checkbox"/> 16/4 (102 mm) |

E. Grades Species of hardwood lumber your company buys or sells (Check all that apply)

- | | | | |
|--|------------------------------------|------------------------------------|--|
| <input type="checkbox"/> FAS/1F or Sel/Btr | <input type="checkbox"/> #1 Common | <input type="checkbox"/> #2 Common | <input type="checkbox"/> #3 Common/Low-Grade |
|--|------------------------------------|------------------------------------|--|

F. Hardwood Products Purchased (Check all that apply)

- | | |
|---|--|
| <input type="checkbox"/> Logs | <input type="checkbox"/> Cabinets |
| <input type="checkbox"/> Grade Lumber | <input type="checkbox"/> Caskets |
| <input type="checkbox"/> Board Road | <input type="checkbox"/> Dimension/Wood Components |
| <input type="checkbox"/> Crane/Drigline Mats | <input type="checkbox"/> Doors/Windows/Blinds |
| <input type="checkbox"/> Frame Stock | <input type="checkbox"/> Flooring/Stairs |
| <input type="checkbox"/> Industrial Timbers | <input type="checkbox"/> Furniture |
| <input type="checkbox"/> Pallet Cants/Cut Stock | <input type="checkbox"/> Moulding/Millwork |
| <input type="checkbox"/> Pallets | <input type="checkbox"/> Plywood |
| <input type="checkbox"/> Railroad Ties | <input type="checkbox"/> Veneer |
| | <input type="checkbox"/> Miscellaneous/Other |

G. Hardwood Products Produced/ Sold (Check all that apply)

- | | |
|---|--|
| <input type="checkbox"/> Logs | <input type="checkbox"/> Cabinets |
| <input type="checkbox"/> Grade Lumber | <input type="checkbox"/> Caskets |
| <input type="checkbox"/> Board Road | <input type="checkbox"/> Dimension/Wood Components |
| <input type="checkbox"/> Crane/Drigline Mats | <input type="checkbox"/> Doors/Windows/Blinds |
| <input type="checkbox"/> Frame Stock | <input type="checkbox"/> Flooring/Stairs |
| <input type="checkbox"/> Industrial Timbers | <input type="checkbox"/> Furniture |
| <input type="checkbox"/> Pallet Cants/Cut Stock | <input type="checkbox"/> Moulding/Millwork |
| <input type="checkbox"/> Pallets | <input type="checkbox"/> Plywood |
| <input type="checkbox"/> Railroad Ties | <input type="checkbox"/> Veneer |
| | <input type="checkbox"/> Miscellaneous/Other |

H. LUMBER IMPORTS & EXPORTS: Indicate the percentage of your hardwood lumber purchasing by source region and the percentage of your direct hardwood lumber sales by region if applicable.

	USA	Canada	Mexico	Africa	Asia	Australia	Europe	South America	Middle East	Total
% Lumber Purchased	%	%	%	%	%	%	%	%	%	=100%
% Lumber Sold	%	%	%	%	%	%	%	%	%	=100%

Fax Completed Information Toll Free To 866-246-1499